Deloitte.

General Services Administration (GSA)
HSPD-12 Program Management Office (PMO)
Support

General Services Administration (GSA)

HSPD-12 Program Management Office (PMO) Support

Request for Quote (RFQ): ID14160113

eBuy RFQ No.: RFQ1079368

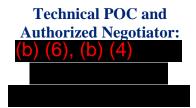
Part 2 - Price Quotation Package

May 4, 2016

Submitted by:

Deloitte Consulting LLP

1919 North Lynn Street Arlington, VA 22209





Submitted To:

General Services Administration
Office of Administrative Services
Internal Acquisition Division

Attn: Bjorn Miller, Contract Specialist

This proposal or quotation includes data that shall not be disclosed outside of the Government and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal or quotation. If, however, a contract is awarded to this Offeror or Quoter as a result of or in connection with the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from other sources without restriction. The data subject to this restriction are contained in this entire proposal.



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May 4, 2016

Bjorn Miller Contract Specialist General Services Administration Office of Administrative Services Internal Acquisition Division

RE: Request for Quote (RFQ): ID14160113 (eBuy RFQ1079368) HSPD-12 Program Management Office (PMO) Support

Dear Mr. Miller:

Deloitte¹ is pleased to submit our proposal to provide Program Management Office Support to the General Services Administration (GSA), Office of the Mission Assurance (OMA) Identity, Credential, and Access Management (ICAM) Division. We believe that our submission meets all of the requirements of the request, and demonstrates that Deloitte possesses the required level of skill and experience to perform the Performance Work Statement (PWS).

We are extremely proud of the team (collectively the "Deloitte team") that we have assembled to serve GSA. We have carefully selected our teammates because they are firms with GSA experience that have the skills and knowledge to complete the work. The Deloitte team is comprised of the following entities.

	DUNS	FSS 70 SIN 132 62 Contract Number
Deloitte Consulting LLP Task Order Lead	(b) (4)	GSA IT-70 Contract No. GS-35F-0617Y
(b) (4)		

We are excited by the prospect of working with you, and we hope our proposal conveys our commitment to provide distinctive client service and highly specialized talent to this project. Our submission consists of two (2) parts: Part 1 – Technical Capability Package and Part 2 – Price Quotation Package. Deloitte acknowledges receipt of all amendments.

If you have questions or require additional information, please contact me at (b) (6), (b) (4)
Should you have contractual questions, please contact (b) (6), (b) (4)

Thank you.

(b) (6), (b) (4)

Deloitte Consulting LLP

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1.0 Pricing Overview

Deloitte¹ presents its price quotation as part of our overall response to the General Services Administration (GSA) Office of Mission Assurance (OMA) Identity Credential and Access Management (ICAM) Division's Request for Quotation (RFQ) RFQ1079368/ID14150195 for support to GSA's Homeland Security Presidential Directive 12 (HSPD-12) Program. The Deloitte team consists of ABBTECH and Electrosoft, who remains on our team and will provide services as our subcontractors. Our proposal is prepared in strict accordance with the requirements specified within the RFQ. Deloitte's proposal also acknowledges the updated information provided by the Government in their response to industry questions to this RFQ.

We developed our proposed pricing based on our significant experience supporting the GSA ICAM HSPD-12 Program over the last decade: this ensures that our pricing is realistic and commensurate with the requirements of the tasks cited in the RFQ. As the incumbent, Deloitte requires no transition time or additional transition costs, which allows GSA to apply the transition budget to other more pressing areas. The Deloitte team will continue to provide the flexibility required by GSA to adapt to varying requirements, while maintaining the stability of the GSA Credential and Identity Management System (GCIMS). As a team, we also have a deep understanding of the program and data governance requirements of an HSPD-12 system, and that GCIMS houses personnel information of GSA employees and contractors. Based on our proven expertise in functional areas discussed in PWS Section 2.0, "Scope", we believe that we present the best value to GSA.

1.1 Proposed Pricing

Deloitte details and formats its pricing to follow the instructions set forth in the RFQ. Appendix A contains Deloitte's GSA Schedule IT-70 rate card. In response to the tasks outlined in the RFQ, we determined our proposed level of effort, our proposed mix of labor, and our proposed discounted rates to develop a reasonable pricing proposal that delivers best value to GSA.

1.1.1 Discounts

Deloitte's pricing within this Volume II – Price Quote emphasizes competitive pricing through discounts to Deloitte's published IT-70 hourly rates for SIN 132-62 with the resultant savings accruing to the Government. To demonstrate Deloitte's continued commitment to the GSA OMA ICAM Division, discounts up to are applied to Deloitte's published GSA Schedule IT-70 rates to arrive at our proposed fully-loaded hourly bill rates, which equates to approximately (b) (4) for all years in savings to GSA.

In response to the Government's request that offeror's identify the percentage discount being offered from FSS Pricing, Deloitte provides the resulting percentage reduction from our published GSA hourly rates by labor category in the above rate card offering for this effort. When required to provide percentages for RFQ compliance purposes, it is Deloitte's pricing practice that our offering is represented by the reduced hourly labor rates by contract period whereby the percentages reflect the resulting difference in published and offered rates and are not considered the basis thereof.

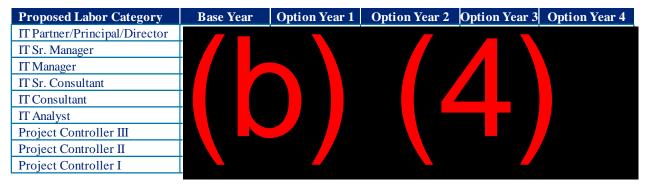
¹ As used in this document, 'Deloitte' means Deloitte Consulting LLP, which provides strategy, technology, and human capital consulting services; Deloitte & Touche LLP, which provides accounting, auditing, internal control and financial management support services. These entities are separate subsidiaries of Deloitte LLP. Deloitte & Touche LLP, an affiliate of the prime contractor Deloitte Consulting LLP, will also support the contract.

Deloitte Consulting LLP is not a certified public accounting firm. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

1.2 Proposed rate card

Deloitte has provided its proposed rate card table discounted from its GSA IT 70 Schedule.

Table 1.2-1. Deloitte's Rate Card



1.3 Labor Category Crosswalk

Deloitte has provided the below table mapping its proposed IT 70 schedule labor categories to the proposed disciplines in Section 1.4 price schedule breakdown worksheet.

Table 1.3-1. Deloitte's IT 70 Schedule Mapped to HSPD-12's Disciplines

Proposed Labor Category	Discipline		
IT Sr. Manager	HSPD-12 PM		
11 St. Managet	HSPD-12 SME		
IT Manager	GCIMS Lead		
11 Manager	HSPD-12 Planning Lead		
IT Sr. Consultant	Operations Lead		
IT Consultant	GCIMS Senior Developer		
11 Consultant	GCIMS Developer		
IT Apolyet	Operations Senior Analyst		
IT Analyst	Operations Junior Analyst		

1.4 Services and Price Schedule

Deloitte has provided both the services and price schedule and the price schedule breakdown worksheet forms as required by the Government's instructions.

Deloitte has developed the price schedule and associated breakdown using our discounted GSA IT 70 Schedule applied against the GSA required estimated quantity of total quoted hours by CLIN, which are provided in GSA's Price Schedule Breakout Worksheet.

SERVICES AND PRICE SCHEDULE

CLIN	Description	Quantity/Unit	Amount
0001* 0002* 0003* 0004* 0005* 0006* 0007* 0001-0007*	Project Management Support** Planning and Program Support** Credentialing and Background Investigation Support** Logical Access Management Support** Physical Access Management Support** PKI Management Support GCIMS Support** Subtotal	1 Lump Sum	(b) (4)
*SAF (Subject	et to Availability of Funds [see Schedule Notes])		
**Date of Av	vard + 365 Calendar Days (TBD)		
1001* 1002* 1003* 1004* 1005* 1006* 1007* 1001-1007*	Project Management Support** Planning and Program Support** Credentialing and Background Investigation Support** Logical Access Management Support** Physical Access Management Support** PKI Management Support GCIMS Support** Subtotal	1 Lump Sum	(b) (4)
The second secon	et to Availability of Funds [see Schedule Notes]) lar Days from end of 000X CLIN		
	(TBD)		
2001* 2002* 2003* 2004* 2005* 2006* 2007* 2001-2007*	Project Management Support** Planning and Program Support** Credentialing and Background Investigation Support** Logical Access Management Support** Physical Access Management Support** PKI Management Support GCIMS Support** Subtotal	1 Lump Sum	(b) (4)
**365 calend	et to Availability of Funds [see Schedule Notes]) lar Days from end of 100X CLIN (TBD)		

SERVICES AND PRICE SCHEDULE

CLIN	Description	Quantity/Unit	Amount	
3001*	Project Management Support**	1 Lump Sum		
3002*	Planning and Program Support**	1 Lump Sum		(4)
3003*	Credentialing and Background Investigation Support**	1 Lump Sum		\ ' /
3004*	Logical Access Management Support**	1 Lump Sum		
3005*	Physical Access Management Support**	1 Lump Sum		
3006*	PKI Management Support	1 Lump Sum		
3007*	GCIMS Support**	1 Lump Sum		
3001-3007*	Subtotal	1 Lump Sum		
**365 calend	et to Availability of Funds [see Schedule Notes]) lar Days from end of 200X CLIN(TBD)			
			/ \	
4001*	Project Management Support**	1 Lump Sum		
4002*	Planning and Program Support**	1 Lump Sum		
4003*	Credentialing and Background Investigation Support**	1 Lump Sum		
4004*	Logical Access Management Support**	1 Lump Sum		
4005*	Physical Access Management Support**	1 Lump Sum		
4006*	PKI Management Support	1 Lump Sum		
4007*	GCIMS Support**	1 Lump Sum		
4001-4007*	Subtotal	1 Lump Sum		
*SAF (Subject	et to Availability of Funds [see Schedule Notes])			
**365 calend	lar Days from end of 300X CLIN			
	(TBD)			
TOTAL QUO	TED CEILING PRICE (including base period and all option p	periods):	(b) (4)	_

^{*}See Price Schedule Breakout Worksheet for detailed price breakout for total estimated yearly NTE amounts. Offerors shall complete all Breakout Worksheets providing detailed support information for proposed lump sum prices.

^{***}Contractor shall note the GP# identified above on each invoice submission. A separate GP# shall be assigned to each CLIN.

^{***}CEILING PRICE: In accordance with FAR 12.207(b)(ii)(B), notice is herein provided that the resultant Labor-Hour Task Order Award is limited to a ceiling price not-to-exceed the total quoted price as stipulated above. Any change in this stated ceiling price shall be made only upon written notice from the Contracting Officer via formal Contract modification.

QUOTATION PRICE SCHEDULE NOTES:

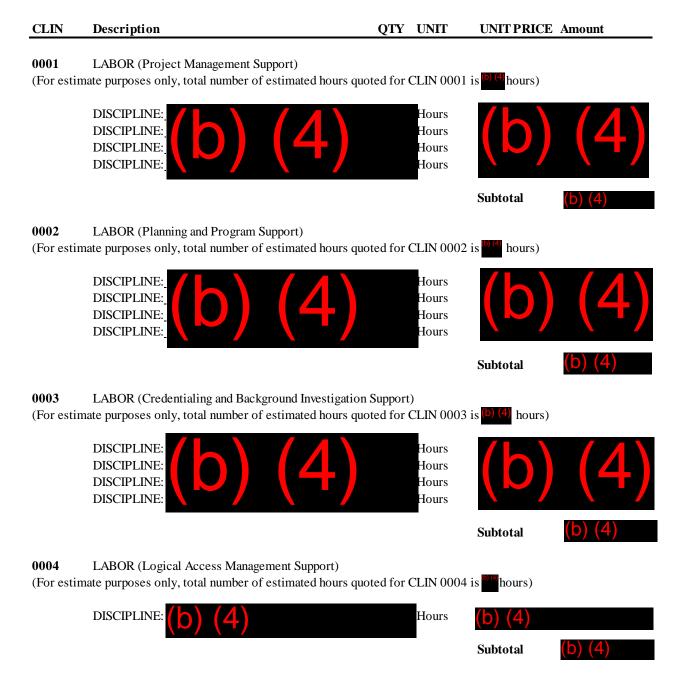
- 1. **GENERAL PRICING NOTE**: Offeror shall prepare pricing in accordance with the attached Request for Quotation (RFQ) and Performance Work Statement (PWS. As specified in the PWS, actual hours performed and materials provided are unknown at time or Solicitation and shall be provided by the Contractor at the fixed hourly rates quoted herein this Schedule. For evaluation purposes, total quoted hours by discipline shall equal the Estimated Quantity provided below (See Price Schedule Breakout Worksheet for estimated number of labor hour by CLIN) for that particular Labor Task.
- 2. **QUOTATION:** An Offeror asserts, by submission of its response to this Solicitation, that is shall honor its Quote for a period not less than ninety (90) days from date of submission. See Price Schedule Note No. 7, below, regarding special funding constraints applicable to this acquisition.
- 3. **LABOR HOUR UNIT PRICING:** Offeror shall submit fixed unit pricing on all items identified in the Price Schedule. For each hourly rate quoted in the pricing breakout worksheet below, the Offeror shall provide a backup table to show the hourly rate meets the minimum discount percentage established in its Contract. Offerors are encouraged to offer greater than the minimum discount. For purposes of price analysis, the Total Quoted Price (inclusive of all options) will be utilized for determination of Total Quoted Price during evaluation. Estimated quantities supplied herein this Schedule and/or the PWS shall be utilized by the Offerors in calculating its Total Quoted Price. Actual performance under the resultant Task Order may vary from the estimated quantities specified herein. FAR Provision 52.216-31 TIME-AND-MATERIAL/LABOR-HOUR PROPOSAL REQUIREMENTS COMMERCIAL ITEM ACQUISITION applies to this acquisition.
- 4. **UNBALANCED PRICING:** Offerors are herein notified that pricing submitted which appears to be unbalanced, despite an otherwise acceptable total evaluated price, may be rejected. Specifically, unbalanced pricing may be determined present in an offer if the Government determines that the price of one or more contract line items (and/or its sub-items) is significantly over or understated as indicated by the application of appropriate analysis techniques. Any such offer may be rejected by the Government and receive no further consideration for award at the sole discretion of the Contracting Officer if the lack of pricing balance poses an unacceptable risk to the Government.
- 5. **EVALUATION OF OPTIONS AND DETERMINATION OF OVERALL QUOTED PRICE:** For pricing purposes, the Government will evaluate both the Base Period as well as all Optional Periods, collectively to determine overall quoted price for use in identifying the total priced offer. The Government is not obligated to award and/or exercise any item herein.

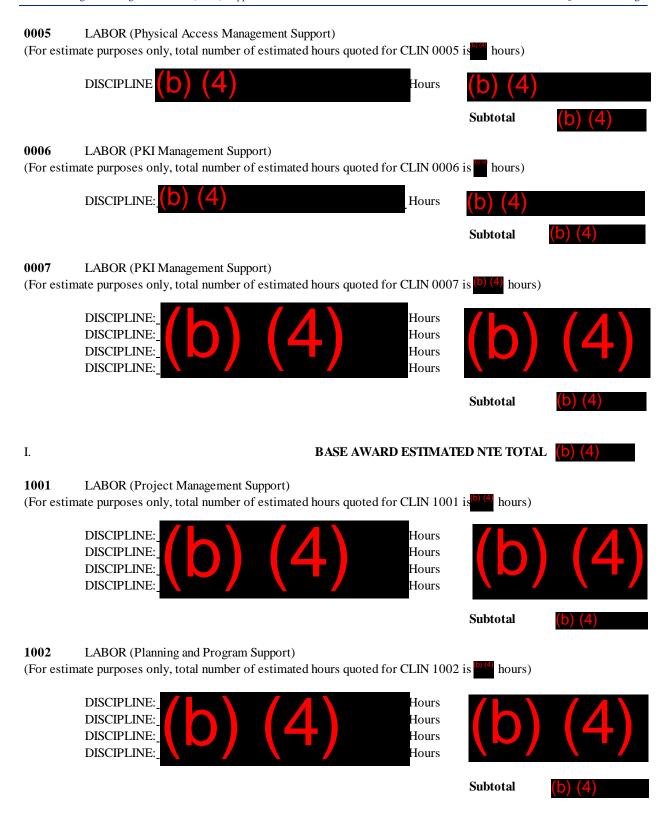
NOTE: FAR CLAUSE 52.217-5 - EVALUATION OF OPTIONS IS HEREBY INCORPORATED INTO AND MADE A PART OF THIS ORDER (see below).

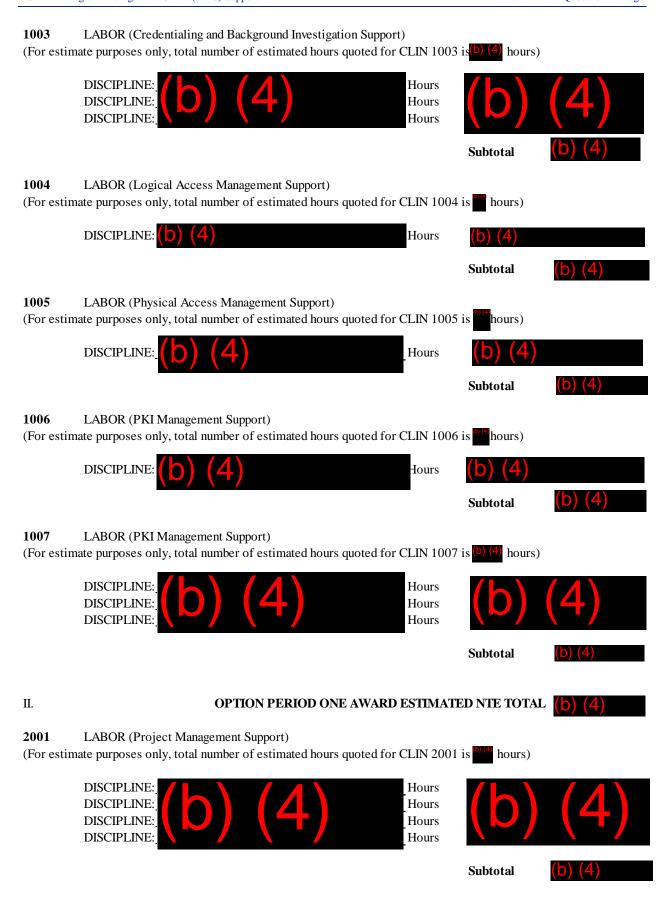
- 6. **EXERCISE OF OPTIONS:** IAW FAR Clause 52.217-9 OPTION TO EXTEND THE TERM OF THE CONTRACT, the Government reserves the right to require performance under this Task Order for up to four (4) one-year optional periods as per the Performance Work Statement. If determined required by the Government, Option CLINs shall be exercised IAW FAR 52.217-9.
- 7. **SUBJECT OF AVAILABILITY OF FUNDS:** Funds under this Task Order for Optional CLINs are not currently available. The Government's obligation for performance of the resultant Task Order is contingent upon the availability of funds in future fiscal years from which payment for contract purposes can be made. Notwithstanding the requirements of FAR 52.217-9 in the case of option exercise, no legal liability on the part of the Government for any payment may arise for performance under the resultant Task Order until funds are made available to the Contracting Officer for obligation and until the Contractor receives notice of availability, to be confirmed in writing by the Contracting Officer.

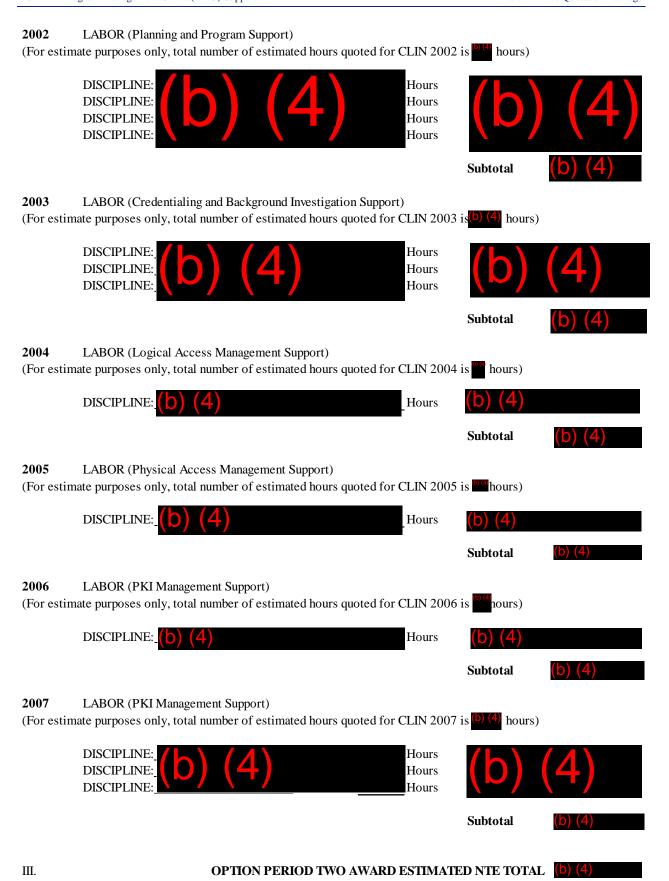
- 8. Offerors are advised award of subsequent option periods described herein shall be dependent upon the availability of additional funds at time of option exercise.
- 9. Offerors are advised that FAR CLAUSE 52.222-41 SERVICE CONTRACT ACT OF 1965 AND 52.2222-43 FAIR LABOR STANDARDS ACT AND SERVICE CONTRACT ACT PRICE ADJUSTMENT, as incorporated into the Contract shall apply to any non-exempt services performed.

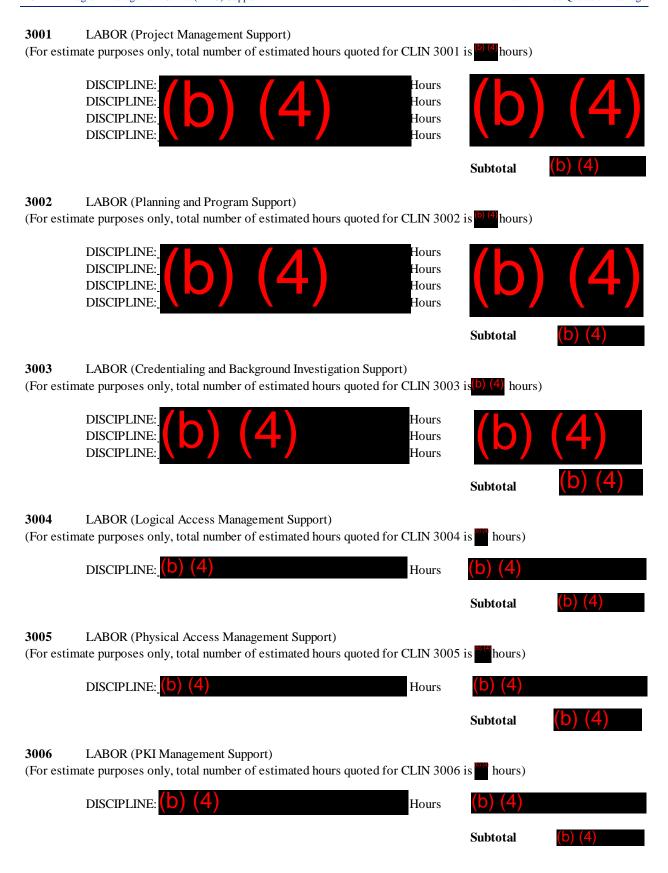
PRICE SCHEDULE BREAKOUT WORKSHEET



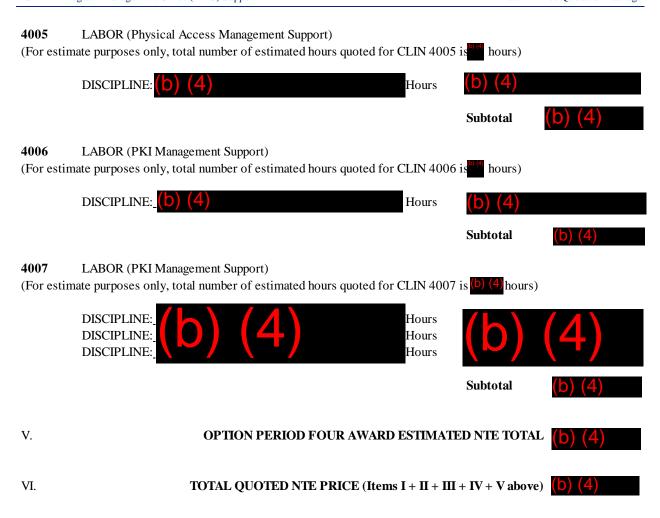












1.5 Summary Pricing

Deloitte has provided a summary of our CLIN 0001 – 0007 pricing across the single Base and four Option Years, including total hours and price. As previously stated, Deloitte has developed the pricing using our discounted GSA IT 70 Schedule applied against the GSA required estimated quantity of total quoted hours by CLIN, which are provided in GSA's Price Schedule Breakout Worksheet.

Table 1.5-1. Summary Pricing



1.6 Proposed Task Pricing

Table 1.6-1. ALL CLINS - Base Year







CLIN	V 0004: Logi	ical Access Mai	nagement Sup	port - Base Yea	r	
	GSA IT					
	70		Proposed	Estimated		
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price	
IT Sr. Manager	(b) (4)					
Total CLIN 0004 - Base Year (b)						

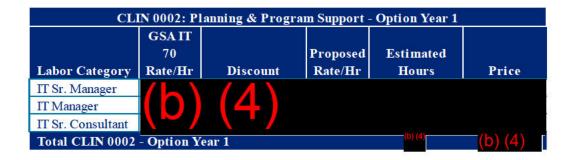
CLIN 0005: Physical Access Management Support - Base Year						
	GSA IT					
	70		Proposed	Estimated		
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price	
IT Sr. Manager	(b) (4)					
Total CLIN 0005 - Base Year (b) (4)						

CLIN 0006: PKI Management Support - Base Year						
	GSA IT					
	70		Proposed	Estimated		
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price	
IT Sr. Manager	(b) (4)					
Total CLIN 0006	Total CLIN 0006 - Base Year (b) (4)					

CLIN 0007: GCIMS Support - Base Year							
	GSA IT						
	70		Proposed	Estimated			
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price		
IT Manager	/b)	///					
IT Consultant		(4)					
IT Analyst		\ ' /					
Total CLIN 0007-	Total CLIN 0007- Base Year (b) (4)						

Table 1.6-2. ALL CLINS - Option Year 1





CLIN 0003: Credentialing & Background Investigation Support - Option Year 1						
	GSAIT 70		Proposed	Estimated		
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price	
IT Sr. Consultant	(b) (4))				
IT Analyst	(D)	,			-	
Total CLIN 0003	Total CLIN 0003 - Option Year 1				(b) (4)	

CLIN 0004: Logical Access Management Support - Option Year 1					
	GSAIT				
	70		Proposed	Estimated	
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price
IT Sr. Manager	(b) (4)			5,9335	
Total CLIN 0004	- Option Ye	(0) (4)	(b) (4)		

CLIN 0005: Physical Access Management Support - Option Year 1					
GSAIT					
	70		Proposed	Estimated	
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005 - Option Year 1 (b) (4)					

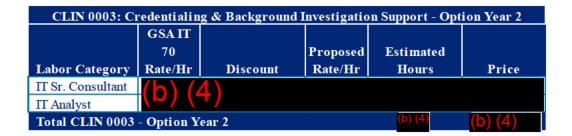
CLIN 0006: PKI Management Support - Option Year 1							
,	GSAIT						
	70		Proposed	Estimated			
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price		
IT Sr. Manager							
Total CLIN 0006	- Option Ye	ar 1		(b) (4)	(b) (4)		

CLIN 0007: GCIMS Support - Option Year 1								
	GSA IT							
	70		Proposed	Estimated				
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price			
IT Manager	/b)	(1)						
IT Consultant		(4)						
IT Analyst	1.0	\ - /						
Total CLIN 0007-	Total CLIN 0007- Option Year 1 (b) (4)							

Tale 1.6-3. ALL CLINS - Option Year 2

CLIN 0001: Project Management Support - Option Year 2							
	GSA IT						
	70		Proposed	Estimated			
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price		
IT Sr. Manager	/b)	///					
IT Manager		(4)					
IT Sr. Consultant	\	\ - \ /					
Total CLIN 0001	- Option Y	ear 2		(b) (4)	(b) (4)		

CLIN 0002: Planning & Program Support - Option Year 2								
Labor Category	GSA IT 70 Rate/Hr	70 Proposed Estimated						
IT Sr. Manager IT Manager IT Sr. Consultant	(b)	(4)						
Total CLIN 0002	- Option Y	ear 2		(b) (4)	(b) (4)			



CLIN 0004: Logical Access Management Support - Option Year 2								
GSAIT								
	70		Proposed	Estimated				
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price			
IT Sr. Manager	IT Sr. Manager (b) (4)							
Total CLIN 0004	- Option Ye		(0) (4)	(b) (4)				

CLIN 0005: Physical Access Management Support - Option Year 2								
	GSA IT							
	70		Proposed	Estimated				
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price			
IT Sr. Manager	(b) (4)							
Total CLIN 0005	Total CLIN 0005 - Option Year 2 (b) (4)							

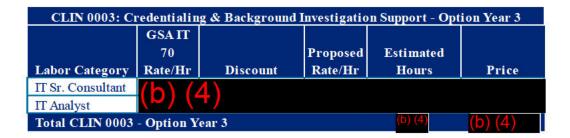
CLIN 0006: PKI Management Support - Option Year 2							
	GSAIT						
	70		Proposed	Estimated			
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price		
IT Sr. Manager	(b) (4)						
Total CLIN 0006 - Option Year 2 (b) (4)							

]	CLIN 0007: GCIMS Support - Option Year 2								
	GSA IT								
	70		Proposed	Estimated					
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price				
IT Manager	/b)	(1)							
IT Consultant		(4)							
IT Analyst	1/	\ - /							
Total CLIN 0007-	Option Ye	ear 2		(b) (4)	(b) (4)				

Table 1.6-4. ALL CLINS - Option Year 3

CL	CLIN 0001: Project Management Support - Option Year 3							
	GSA IT		Duanasad	Estimated				
	70		Proposed					
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price			
IT Sr. Manager	16	/ / /						
IT Manager		(4)						
IT Sr. Consultant	()	\ - /						
Total CLIN 0001	- Option Y	ear 3		(b) (4)	(b) (4)			

CLIN 0002: Planning & Program Support - Option Year 3								
Labor Category	GSA IT 70 Rate/Hr	70 Proposed Estimated						
IT Sr. Manager IT Manager IT Sr. Consultant	(b)	(4)						
Total CLIN 0002	- Option Y	ear 3	1860 <u>- 1</u>	(b) (4)	(b) (4)			



CLIN 0004: Logical Access Management Support - Option Year 3							
GSAIT							
	70		Proposed	Estimated			
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price		
IT Sr. Manager	(b) (4)						
Total CLIN 0004	- Option Ye	ar 3		(0) (4)	(b) (4)		

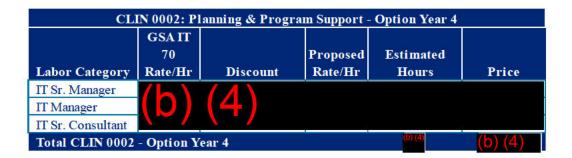
CLIN 0	005: Physic	al Access Mana	gement Suppo	ort - Option Ye	ar 3
	GSA IT				
	70		Proposed	Estimated	
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005	- Option Yo	ear 3		(0) (4)	(b) (4)

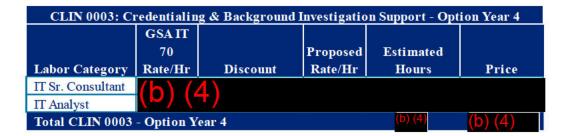
CLIN 0006: PKI Management Support - Option Year 3					
	GSAIT				
	70		Proposed	Estimated	
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0006 - Option Year 3 (b) (4)					

CLIN 0007: GCIMS Support - Option Year 3					
	GSA IT				
	70		Proposed	Estimated	
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price
IT Manager	/ L _ \	(1)			
IT Consultant		(4)			
IT Analyst	1.0	(-)			
Total CLIN 0007- Option Year 3 (b) (4)					(b) (4)

Table 1.6-5. ALL CLINS - Option Year 4

CLIN 0001: Project Management Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	/b \	(1)			
IT Manager		(4)			
IT Sr. Consultant	()	\ - /			
Total CLIN 0001 - Option Year 4				(b) (4)	(b) (4)

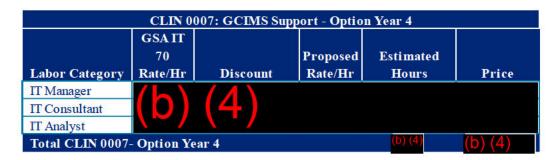




CLIN 0	004: Logica	al Access Mana	gement Suppo	rt - Option Yea	ır 4
	GSA IT		33.00		, and a
	70		Proposed	Estimated	
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0004	- Option Ye	ar 4		(0) (4)	(b) (4)

CLIN 0005: Physical Access Management Support - Option Year 4					
	GSA IT				
	70		Proposed	Estimated	
Labor Category	Rate/Hr	Discount	Rate/Hr	Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005 - Option Year 4 (b) (4)					(b) (4)





1.7 Invoicing

Deloitte proposes to invoice monthly with submission of our monthly status reports utilizing standard billing formats that conform to Deloitte's established billing policies and procedures and align with the subsequent Task Order invoicing instructions. Payment terms for invoices are net 30 days.

Payment terms for invoices are net 30 days.

Deloitte Consulting LLP P.O. Box 844717 Dallas, TX 75284-4717

For electronic payment, wire transfers, and ACH payments:



For overnight remittance only:



Email remittance detail to:



1.8 Travel and other Direct Costs (ODCs)

Deloitte does not include any travel or ODCs in our proposed price. Should the need arise for travel and other direct costs during the execution of this contract, Deloitte will obtain authorization from the Contracting Officer Representative (COR) prior to incurring or invoicing for any of these costs.

Authorized and approved travel costs and ODCs will be incurred and invoiced in accordance with Federal Travel Regulations. Lodging and meals will be invoiced in accordance with the more restrictive of firm policy or the standard per diem rates referenced in FAR 31.205-46.

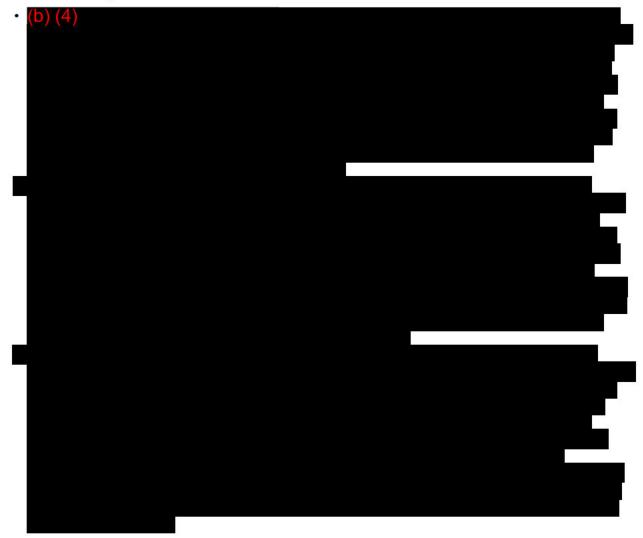
1.8.1 General and Administrative (G&A)

Deloitte will apply General and Administrative (G&A) expense to all travel costs and ODC's at the thencurrent G&A expense rate as is our disclosed practice to do so, in accordance with our IT-70 Schedule.

1.9 Validity

This offer is valid for 90 days from the date of submission, May 4, 2016

1.10 Assumptions and Clarifications





Appendix A - GSA IT 70 Rate Card

Table A-1. Deloitte's GSA IT 70 Rate Card

Proposed Labor Category	Year 4: 09/07/15 - 09/06/16	Year 5: 09/07/16 - 09/06/17
IT Partner/Principal/Director		
IT Sr. Manager		
IT Manager		
IT Sr. Consultant		
IT Consultant		
IT Analyst		
Project Controller III		
Project Controller II		
Project Controller I		